

# Fact Sheet

## Second Quarter 2024



## Metro Atlanta's #1 Industrial Real Estate Expert

Serving our valued clients and their businesses since 1980.

### Experience Makes the Difference

Atlanta's largest concentration of industrial brokers - Collective experience of over 500 years, including 10 SIORs and 3 CCIMs.

Average  
25 years

9 Partners

Average  
12 years

17 Real Estate  
Brokers

Average  
14 years

12 Staff Members

### Winning Track Record

**\$4.4 billion in transaction volume** since 1995.

Lease and Sale  
Transactions

- 11,203 Deals
- 177 Million Sq. Ft.

Land  
Transactions

- 1,045 Deals
- 10,536 Acres

Four  
Rolling Quarters

- 325 Deals
- 3.8 Million Sq. Ft.
- 407 Acres

### Converting Market Knowledge to Client Advantage

King Industrial Realty is known for our complete and independent source of industrial data in the Atlanta Metro area. Our proprietary database, Pinpoint™, allows us to accurately track industrial properties located in 21 counties within a 50 mile radius of Atlanta. Our agents visually inspect each of these properties every 90 days. PinPoint, combined with our agents' experience and market knowledge, is our client advantage.

### King Industrial Realty Tracks with PinPoint™

Metro  
Atlanta

- 954 Million Sq. Ft.

Distribution and  
Service Space

- 16,538 Buildings
- 27,814 Businesses

### Locally Owned. Globally Connected.

King Industrial Realty is a founding member of CORFAC International. CORFAC offices close an average of 10,000 lease and sales transactions valued in excess of \$10 billion annually, totaling 750 million square feet closed and managed worldwide.



Serving our clients' needs anywhere with over 3,000 real estate professionals in 75 markets. We can connect you to a seasoned commercial expert worldwide. We know your business and our CORFAC affiliates know their market.

### CORFAC Industry Ranking

- Top 25 Commercial RE Brand (Lipsey Company)

CORFAC boasts one of the highest percentages of SIOR designees, CRE designees, CCIM designees, and Certified Property Managers (CPM) of any network.

Call Us: **404.942.2000**  
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